Opened: June 1, 2004

-	dulic 1, 2004					
For:	Annual Contract for Automotive & Truck Air Conditioning Parts					
		ļ	Bid # 2	Bid # 1		
			A & L Automotive & Oil	A & L Automotive & Oil	North Park Lincoln - Mercury	Northside Refrigeration Supply Co.
A001-0	5 MkF	2	8423 Eastern	8423 Eastern	9207 San Pedro	927 N. Alamo
Item	ltem -		San Antonio, TX 78216	San Antonio, TX 78216	San Antonio, TX 78216	San Antonio, TX 78215
#	Description NEW A/C COMPRESSORS - DELCO		17 70210	17 70210	17 70210	1
A.	Percent of discount offered		23%	23%	22%	24%
В.	Product identification (Mfr.)		AC-Delco	AC-Delco	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)		Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number		15A-20	15A-20	15A-20	1JPS03
E.	Date of price schedule		04/01/04	04/01/04	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobber	Jobber	Jobber	Jobber
П	NEW A/C COMPRESSORS - MOTORCRAFT					
Α.	Percent of discount offered		11%	11%	10%	24%
В.	Product identification (Mfr.)		Motorcraft	Motorcraft	Motorcraft	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)		Jobber	Jobber MC 400	Jobber	Distirbutor
D.	Price schedule number		MC 10B	MC 10B	MC 10B	1JPS03
E.	Date of price schedule Price schedule column on which discount is based (i.e, distributor, net, wholesale)		04/01/04	04/01/04	04/01/04	03/01/03
F.	Frice scriedule column on which discount is based (i.e., distributor, fiet, wholesale)		Jobber	Jobber	Jobber	Jobber
Ш	REBUILT A/C COMPRESSORS - FRIGETTE					
Α.	Percent of discount offered		-24%	-24%	22%	24%
В.	Product identification (Mfr.)		API by 4 Seasons	API by 4 Seasons	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)		Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number		Fed-API-303-J	Fed-API-303-J	15A-20	1JPS03
E.	Date of price schedule		03/01/03	03/01/03	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobber	Jobber	Jobber	Jobber
IV	REBUILT A/C COMPRESSORS - MOTORCRAFT					
Α.	Percent of discount offered		23%	24%	10%	24%
B. C.	Product identification (Mfr.)		Delco Jobber	API by 4 Seasons Jobber	Motorcraft	SCS / Frigette
D.	Type price schedule (dealer, jobber, etc.) Price schedule number		15A-20	Fed-API-303-J	Jobber MC 10B	Distirbutor 1JPS03
E.	Date of price schedule		04/01/04	03/01/03	04/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobber	Jobber	Jobber	Jobber
г.	The schedule column on which discount is based (i.e., distributor, net, wholesale)		0000001	0000001	Jobbei	JODDE
V	NEW A/C CLUTCHES & COMPONENTS - MOTORCRAFT					
A.	Percent of discount offered		11%	11%	10%	24%
В.	Product identification (Mfr.)		Motorcraft	Motorcraft	Motorcraft	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)		Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number		MC 10B	MC 10B	MC 10B	1JPS03
E.	Date of price schedule		04/01/04	04/01/04	04/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobber	Jobber	Jobber	Jobber
	, , , , , , , , , , , , , , , , , , , ,					
VI	ACCUMULATORS - DELCO					
A.	Percent of discount offered		23%	24%	22%	24%
В.	Product identification (Mfr.)		Delco	API by 4 Seasons	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)		Jobber	Jobber	Jobber	Distirbutor
D. E.	Price schedule number		15A-20 04/01/04	Fed-API-303-J 03/01/03	15A-20 06/01/04	1JPS03 03/01/03
F.	Date of price schedule Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobber	Jobber	Jobber	Jobber

Opened:	June 1, 2004						
For:	Annual Contract for Automotive & Truck Air Conditioning Parts						
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		-	Bid # 2		Bid # 1	hi a Balifania Mara	N. H D. C
			A & L Automotive & Oil		A & L Automotive & Oil	North Park Lincoln - Mercury	Northside Refrigeration Supply Co.
A001-05	MkR		8423 Eastern		8423 Eastern	9207 San Pedro	927 N. Alamo
Item #	Item Description		San Antonio, TX 78216		San Antonio, TX 78216	San Antonio, TX 78216	San Antonio, TX 78215
VII	ACCUMULATORS - MOTORCRAFT			000/	440/	400/	0497
A. B.	Percent of discount offered Product identification (Mfr.)			20% Delco	11% Motorcraft	10% Motorcraft	24% SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)			obber	Jobber	Jobber	Distirbutor
D.	Price schedule number			5A-20	MC 10B	MC 10B	1JPS03
E. F.	Date of price schedule			01/04 obber	04/01/04 Jobber	04/01/04 Jobber	03/01/03 Jobber
Г.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		JI	obbei	Jobbei	Jobbei	Jobbei
VIII	EXPANSION VALVES - DELCO						
A.	Percent of discount offered			23%	23%	22%	24%
В.	Product identification (Mfr.)			Delco	Delco	AC-Delco	SCS / Frigette
C. D.	Type price schedule (dealer, jobber, etc.) Price schedule number			obber 5A-20	Jobber 15A-20	Jobber 15A-20	Distirbutor 1JPS03
E.	Date of price schedule			01/04	04/01/04	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		J	obber	Jobber	Jobber	Jobber
ıx	ORIFICE TUBES - DELCO						
A.	Percent of discount offered			23%	24%	22%	24%
B.	Product identification (Mfr.)			Delco	API by 4 Seasons	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)			obber	Jobber	Jobber	Distirbutor
D. E.	Price schedule number Date of price schedule			5A-20 01/04	Fed-API-303-J 03/01/03	15A-20 06/01/04	1JPS03 03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)			obber	Jobber	Jobber	Jobber
	ODIFICE TUDES MOTORODATE						
X A.	ORIFICE TUBES - MOTORCRAFT Percent of discount offered			24%	11%	10%	24%
В.	Product identification (Mfr.)		API by 4 Sea		Motorcraft	Motorcraft	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)		•	obber	Jobber	Jobber	Distirbutor
D.	Price schedule number		Fed-API-		MC 10B	MC 10B	1JPS03
	Date of price schedule			01/03	04/01/04	04/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Ji	obber	Jobber	Jobber	Jobber
ΧI	A/C SWITCHES - DELCO						
A.	Percent of discount offered		ADIL 12	24%	24%	22%	24%
B. C.	Product identification (Mfr.)		API by 4 Sea		API by 4 Seasons	AC-Delco Jobber	SCS / Frigette Distirbutor
D.	Type price schedule (dealer, jobber, etc.) Price schedule number		Fed-API-	obber 303I	Jobber Fed-API-303-J	15A-20	1JPS03
E.	Date of price schedule			01/03	03/01/03	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jı	obber	Jobber	Jobber	Jobber
XII	A/C SWITCHES - MOTORCRAFT						
A.	Percent of discount offered			23%	11%	10%	24%
В.	Product identification (Mfr.)			Delco	Motorcraft	Motorcraft	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)			obber	Jobber Mo 10B	Jobber MO 40B	Distirbutor
D. E.	Price schedule number Date of price schedule			5A-20 01/04	MC 10B 04/01/04	MC 10B 04/01/04	1JPS03 03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)			obber	Jobber	Jobber	Jobber

Opened:	: June 1, 2004		1			
For:	Annual Contract for Automotive & Truck Air Conditioning Parts					
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			Bid # 2	Bid # 1	In a B. Li'	In a stable of the stable of t
			A & L Automotive & Oil	A & L Automotive & Oil	North Park Lincoln - Mercury	Northside Refrigeration Supply Co.
4004.05		A II D	0400 5	0.400 5	0007.0	007 N. Al
A001-05		MkR	8423 Eastern	8423 Eastern	9207 San Pedro	927 N. Alamo
Item	Item		San Antonio,	San Antonio,	San Antonio,	San Antonio,
#	Description		TX 78216	TX 78216	TX 78216	TX 78215
XIII	A/C CONDENSERS - DELCO Percent of discount offered		220/	220/	200/	24%
A. B.	Product identification (Mfr.)		23% Delco	23% Delco	22% AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)		Jobbe			Distirbutor
D.	Price schedule number		15A-20	15A-20		1JPS03
E.	Date of price schedule		04/01/04			
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobbei	Jobber	Jobber	Jobber
XIV	A/C CONDENSERS - MOTORCRAFT		222			
A.	Percent of discount offered		23%	11%	10%	24%
B.	Product identification (Mfr.)		Delco	Motorcraft		SCS / Frigette
C. D.	Type price schedule (dealer, jobber, etc.)		Jobber 15A-20	Jobber MC 10B	Jobber MC 10B	Distirbutor 1JPS03
E.	Price schedule number Date of price schedule		04/01/04	04/01/04	04/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobbei			Jobber
	The seriodal solution of which discount is subseq (i.e., distributor, fiet, wholesale)		00000	000001	00000	005501
XV	A/C HOSE					
A.	Percent of discount offered		11%	11%	10%	24%
B.	Product identification (Mfr.)		Motorcraft	Motorcraft	Motorcraft	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)		Jobbe	Jobber	Jobber	Distirbutor
D.	Price schedule number		MC 10E			1JPS03
E.	Date of price schedule		04/01/04			03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobbe	Jobber	Jobber	Jobber
XVI	A/C GASKETS					
A.	Percent of discount offered		23%	23%	22%	24%
B.	Product identification (Mfr.)		Delco	Delco	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)		Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number		15A-20	15A-20		1JPS03
E.	Date of price schedule		04/01/04		06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobber	Jobber	Jobber	Jobber
XVII	A/C O-RINGS					
Α.	Percent of discount offered		23%	23%	22%	24%
B.	Product identification (Mfr.)		Delco	Delco	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)		Jobbei	Jobber	Jobber	Distirbutor
D.	Price schedule number		15A-20	15A-20	15A-20	1JPS03
E.	Date of price schedule		04/01/04	04/01/04	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobber	Jobber	Jobber	Jobber
XVIII	A/C ADAPTERS					
Α.	Percent of discount offered		23%	23%	22%	24%
B.	Product identification (Mfr.)		Delco			SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)		Jobbei	Jobber	Jobber	Distirbutor
D.	Price schedule number		15A-20	15A-20	15A-20	1JPS03
E.	Date of price schedule		04/01/04	04/01/04		03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobbe	Jobber	Jobber	Jobber
	Delivery & Service					2.5
A.	Deliveries will be made within		1 Day	1 Day	1 - 3 Days	2 Days
B.	Business hours are from		o Aivi 10 5:30 Pivi, 5 days per wee	8 AM TO 5:30 PM, 5 days per weel	o Alvi 10 6 Plvi, 5 days per week	8 AM TO 5 PM, 5 days per week
	Terms		Net 30	Net 30	Net 30	Net 30
			.10100	.101.00	. 101 00	

Opened: June 1, 2004 Annual Contract for Automotive & Truck Air Conditioning Parts O'Reilly Auto Parts A001-05 MkR 233 S. Patterson Springfield, Item Item MO 65802 Description **NEW A/C COMPRESSORS - DELCO** Incomplete A. Percent of discount offered -15% Product identification (Mfr.) Murray B. Type price schedule (dealer, jobber, etc. C. Jobber D. Price schedule number FS101-03-1 E. Date of price schedule 03/03/03 Price schedule column on which discount is based (i.e, distributor, net, wholesale) Jobbei Ш NEW A/C COMPRESSORS - MOTORCRAFT Incomplete Percent of discount offered -15% A. Product identification (Mfr.) Murray Type price schedule (dealer, jobber, etc. Jobber D. Price schedule number FS101-03-1 E. Date of price schedule 03/03/03 Price schedule column on which discount is based (i.e, distributor, net, wholesale) Jobber REBUILT A/C COMPRESSORS - FRIGETTE Percent of discount offered -15% Product identification (Mfr.) Murray C. Type price schedule (dealer, jobber, etc. Jobber Price schedule number D. FS101-03-1 Date of price schedule 03/03/03 Price schedule column on which discount is based (i.e., distributor, net, wholesale) Jobber REBUILT A/C COMPRESSORS - MOTORCRAFT IV Percent of discount offered A. -15% Product identification (Mfr.) Murray Type price schedule (dealer, jobber, etc. Jobber Price schedule number FS101-03-1 Date of price schedule 03/03/03 E. Price schedule column on which discount is based (i.e, distributor, net, wholesale) F. Jobbe NEW A/C CLUTCHES & COMPONENTS - MOTORCRAFT Incomplete Percent of discount offered -15% Product identification (Mfr.) Murray C. Type price schedule (dealer, jobber, etc.) Jobber D. Price schedule number FS101-03-1 E. Date of price schedule 03/03/03 Price schedule column on which discount is based (i.e, distributor, net, wholesale) Jobber Incomplete ACCUMULATORS - DELCO Percent of discount offered -15% A. Product identification (Mfr.) Murray C. Type price schedule (dealer, jobber, etc.) Jobber D. Price schedule number FS101-03-1 E. Date of price schedule 03/03/03 Price schedule column on which discount is based (i.e, distributor, net, wholesale) Jobber

Opened:	June 1, 2004	
For:	Annual Contract for Automotive & Truck Air Conditioning Parts	
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		O'Reilly Auto Parts
A001-05	MkR	233 S. Patterson
Item	Item	Springfield,
#	Description	MO 65802
VII	ACCUMULATORS - MOTORCRAFT	Incomplete
Α.	Percent of discount offered	-15%
В.	Product identification (Mfr.)	Murray
C. D.	Type price schedule (dealer, jobber, etc.)	Jobber FS101-03-1
D. E.	Price schedule number Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
	The schedule column on which discount is based (i.e., distributor, net, wholesale)	JOBBET
VIII	EXPANSION VALVES - DELCO	Incomplete
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
IX	ORIFICE TUBES - DELCO	
A.	Percent of discount offered	-15%
В.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
Х	ORIFICE TUBES - MOTORCRAFT	
A.	Percent of discount offered	-15%
В.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
ΧI	A/C SWITCHES - DELCO	
A.	Percent of discount offered	-15%
В.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
XII	A/C SWITCHES - MOTORCRAFT	Incomplete
A.	Percent of discount offered	-15%
В.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber

Opened:	June 1, 2004		
•	Annual Contract for Automotive & Truck Air Conditioning Parts		
-01.	Affilial Contract for Automotive & Truck Air Conditioning Parts		
			O'Reilly Auto Parts
			000 O. B. II.
A001-05	W	1kR	233 S. Patterson
ltam	léann		Springfield,
Item #	Item Description		MO 65802
	A/C CONDENSERS - DELCO		Incomplete
A.	Percent of discount offered		-15%
	Product identification (Mfr.)		Transpro
C.	Type price schedule (dealer, jobber, etc.)		Jobber
	Price schedule number		TR-02
	Date of price schedule		5/27/2002
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobber
XIV	A/C CONDENSERS - MOTORCRAFT		Incomplete
	Percent of discount offered		incomplete -15%
	Product identification (Mfr.)		Transpro
	Type price schedule (dealer, jobber, etc.)		Jobbei
D.	Price schedule number		TR-02
_	Date of price schedule		5/27/2002
	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobbei
	• • • • • • • • • • • • • • • • • • • •		
	A/C HOSE		Incomplete
	Percent of discount offered		-15%
	Product identification (Mfr.)		Murray
	Type price schedule (dealer, jobber, etc.)		Jobbei
	Price schedule number		FS101-03-1
	Date of price schedule		03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobber
XVI	A/C GASKETS		Incomplete
A.	Percent of discount offered		-15%
B.	Product identification (Mfr.)		Murray
C.	Type price schedule (dealer, jobber, etc.)		Jobbei
D.	Price schedule number		FS101-03-1
E.	Date of price schedule		03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobber
XVII	A/C O-RINGS		
A.	Percent of discount offered		-15%
	Product identification (Mfr.)		Murray
	Type price schedule (dealer, jobber, etc.)		Jobbei
-	Price schedule number		FS101-03-1
	Date of price schedule		03/03/03
	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobbei
V// ////	A/O ADADTEDO		In any state
	A/C ADAPTERS Percent of discount offered		Incomplete
	Percent of discount offered Product identification (Mfr.)		-15%
В. С.	Type price schedule (dealer, jobber, etc.)		Murray Jobber
	Price schedule (dealer, jobber, etc.)		FS101-03-1
	Date of price schedule		03/03/03
	Price schedule column on which discount is based (i.e, distributor, net, wholesale)		Jobbei
• •	Delivery & Service		JODDE
A.	Deliveries will be made within		1 Day
	Business hours are from		8 AM TO 9 PM, 7 days per week
	Terms		Net 30